



Associate – Business Development

Sandler Framingham is happy to announce new **Associate – Business Development** opening on our growing team! Here's the gist of what we need: You love speaking with people and building relationships. You're excited by the opportunity to build your own book of business at an innovative company that helps sales professionals sell more. You get energy from winning. If this sounds appealing, let's talk!

About You

- First and foremost, you need a sense of humor (no joke, this is required)
- You like to wear many hats – doing the same thing every day is boring!
- You're competitive and driven.
- You know you are 1-2 years away from earning \$100,000+ and want to put in the hard work to get there (psst...we're a sales training company, so you won't have to go far to learn)
- You love people, talking to people, helping people, building relationships and **winning**.
- You can get over rejection quickly and keep moving forward
- You eventually want to be a Sales Account Executive.
- You want to learn how to sell from the leading sales training company in Massachusetts.
- You've trained people before (yes, teaching a 5 year old how to ride a bike counts!) and you enjoyed it (not required, but a plus).
- You like networking and talking to strangers
- Bachelor's Degree or higher

About Us

SaleFish, LLC is a Sander Training affiliate Headquartered in Framingham, Massachusetts with an additional location in Hawaii. We coach, train and mentor sales professionals, sales managers, and C-suite executives at small to large organizations. Our services help our clients develop a process around business development and enable management and executives to maximize sales performance.

Sandler Training is a global leader in training and professional development with over 250 offices in 30 different countries. We help provide companies with the right tools and methodologies to effectively manage and grow successful sales teams. Our team members routinely earn \$150k+ with no ceiling on their income, and never miss a soccer game or dance recital.